

FADONA Convention Product Theaters

32nd Annual Convention ▲ March 11-14, 2019 ▲ DoubleTree by Hilton Orlando at SeaWorld

The Florida Association Directors of Nursing Administration/LTC (FADONA) presents an exciting opportunity to reach your customers at its Annual Convention, **Carrying the Torch of Leadership 2019!**

Take advantage of FADONA's **Product Theaters** to reach your customers directly. We invite you to have your experts share new research findings on key products; conduct demonstrations on product details; or highlight new products, equipment, and services to an audience of senior-level nurse administrators in skilled nursing facilities.

There are only eight (8) 60-minute time slots available, so don't miss this opportunity to provide a unique value-added service to your customers in long-term care!

FEES & GUIDELINES: Companies interested in holding a Product Theater breakfast, luncheon, or dinner should complete the following application and submit it no later than **Friday, Dec. 14, 2018**.

Product Theaters should present new information or innovative technology about your company's products or services. Applications will be reviewed and approved by FADONA to ensure that promotional programs are suitable for the attendees.

Product Theaters will be assigned on a first-come, first-served basis. Priority is offered to convention sponsors and to FADONA Alliance Council and Patron members. All participating/sponsoring companies **must be exhibitors** at FADONA's 2019 Annual Trade Show.

Sponsors are required to provide a DoubleTree by Hilton Orlando at SeaWorld-catered breakfast, lunch, or dinner at their own expense for the participants attending the Product Theaters. Continuing education cannot be offered for these programs.

Pricing for the Product Theaters varies based on the time slot you are considering. The fee to secure any one of the eight (8) time slots is shown on the application. Should your program be approved and assigned a time slot, you will be sent an invoice for the sponsorship fee. Failure to pay the fee by the invoice deadline will result in a reassignment of the time slot and you will still be responsible for the administrative fee. All costs associated with speakers, food and beverage, marketing, and audiovisual equipment (not already included) will be the responsibility of the applicant. Please submit your payment, payable to FADONA, along with your completed application. FADONA is a not-for-profit corporation. Its federal tax identification number is **59-2942940**.

Fees include the following logistical services and support:*

- Function space at the **DoubleTree by Hilton** may be set in classroom-style, in crescent rounds, or as space permits
- Audiovisual (AV) equipment
 - LCD projector and screen
 - Laptop computer
 - Podium
 - Wired podium microphone
 - Wireless remote for PowerPoint presentations

**Additional AV equipment, such as a wireless lavalier, may be ordered at the applicant's expense.*

Fees include the following marketing promotions:

- E-marketing: email blasts to convention registrants, FADONA members, and clinical nurse managers
- Inclusion in the meeting agenda for the printed convention brochure and onsite program
- Visibility on **www.fadona.org** on the annual convention page
- Signage outside the lecture room before and after your scheduled event
- Logistical assistance

Other marketing opportunities are available through FADONA at additional cost:

- *Advertisement in the official convention program*
- *On-site registration announcements/invitations, door hangers, etc.*
- *Direct-mail piece to FADONA membership (applicants will receive the conference rate on mailing lists)*
- *Display advertising in FADONA Focus, FADONA's award-winning statewide newsletter*

QUESTIONS? Contact Ian Cordes at (561) 689-6321 or via email at icordes@fadona.org.

Applications are due Friday, Dec. 14, 2018

Please Note: This is an e-Fillable Document



FADONA Product Theater Application

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APPLICANT/SPONSORING ORGANIZATION

Company Name: _____

Contact Name: _____ Contact Title: _____

Address: _____

Phone: _____ Fax: _____ Email: _____

EVENT COORDINATOR

Company Name: _____

Contact Name: _____ Contact Title: _____

Address: _____

Phone: _____ Fax: _____ Email: _____

Time Slots* Preferred: Select your 1st or 2nd choice (complete separate applications if applying to host more than one program).

<u>Choice</u>	<u>Time</u>	<u>Audience</u>	<u>Date</u>	<u>Admin. Fee</u>	<u>Plus</u>
_____ 1.	12-1 p.m.	All	Monday, March 11	\$2,750	Lunch
_____ 2.	7-8 p.m.	All	Monday, March 11	\$2,750	Dinner
_____ 3.	8-9 a.m.	All	Tuesday, March 12	\$3,250	Breakfast
_____ 4.	11:50 a.m.-12:50 p.m.	All	Tuesday, March 12	\$4,350	Lunch
_____ 5.	7-8 p.m.	All	Tuesday, March 12	\$4,950	Dinner
_____ 6.	8-9 a.m.	All	Wednesday, March 13	\$3,250	Breakfast
_____ 7.	1-2 p.m.	All	Wednesday, March 13	\$5,000	Lunch
_____ 8.	8-9 a.m.	All	Thursday, March 14	\$2,800	Breakfast

*Time slots are subject to change.

PROGRAM INFORMATION

Program Title (for use in FADONA promotional materials): _____

Product/Research being highlighted: _____

Significance to LTC/relevance to current data or market: _____



Program Description for use in FADONA promotional materials (brief): _____

Intended speaker (please attach CV/résumé/brief bio if possible): _____

Applicant Contact Information & Agreement to Terms:

I agree that the information provided herein is correct. I have read, understood, and agree to abide by FADONA's guidelines for conducting non-CE promotional Product Theaters. This application must be signed by an authorized representative of the applicant. Once accepted by FADONA, this application is non-cancellable.

Approved by an authorized representative of the applicant:

Signature Date

Name: _____ Title: _____ Email: _____

Company: _____

Address: _____

City/State/ZIP: _____

Phone: _____ Fax: _____

Please fax the signed and completed application no later than **Dec. 14, 2018**, to **Ian Cordes** at **(561) 689-6324**, or send via email to **icordes@fadona.org**.

Florida Association Directors of Nursing Administration/LTC
400 Executive Center Drive, Suite 208, West Palm Beach, FL 33401
(561) 689-6321; Fax: **(561) 689-6324**; www.fadona.org

DoubleTree by Hilton Orlando at SeaWorld
10100 International Dr. Orlando, FL 32821
www.doubletreeorlandoseaworld.com

The special FADONA group rate is **\$129** per night for Standard Resort King or Double Queens. Discounted Resort Fee of **\$11⁹⁵** per night includes self-parking. For hotel reservations, call **(866) 247-3571** and identify yourself as part of the FADONA Convention Group to receive the Group Rate. You may also reserve online by going to www.fadona.org/convention.html (once the link is live).

Applications are due Friday, Dec. 14, 2018